



**Media Release**  
**ResMed leads the way in sleep retail deal**

Sydney, Australia. 15 September 2009

ResMed today announced the sale of its five Centres for Healthy Sleep, which fit sleep apnea sufferers with breathing devices, to a newly created company ResSleep.

ResSleep, a private company independent of ResMed, intends to grow a national network of franchises exclusively supplying ResMed products. The five Centres located in Gosford, North Ryde, Bella Vista, Brisbane and Melbourne are the first of these network sites.

While the Centres provided ResMed with a direct opportunity to service health professionals and their patients, retailing is not the core focus of the company's future. ResMed remains committed to providing excellent Continuous Positive Airway Pressure (CPAP) therapy to improve quality of life for sleep breathing disorder patients. Doing so requires ongoing advances in the design, manufacturing and distribution of breathing devices and services to ResMed retailers for their patients. ResMed will continue to concentrate on its primary strengths - the innovative development and quality manufacturing of sleep breathing devices.

ResSleep's goal is to provide sleep apnea patients and their doctors with outstanding patient care by redefining the Sleep Industry benchmark in patient compliance and doctor-reporting and by providing the highest quality products.

ResMed will continue to supply products to its independent retailers under their current arrangement. However, these retailers now have a new business opportunity available to them, allowing them to compare their current business and patient service model against the ResSleep franchise offering. Applications for a franchise will become available in the near future. Interested distributors should contact Paul Farrell.

Paul Farrell relinquishes his position of ResMed Vice President, Head of Commercial Operations Australia and New Zealand, to become Managing Director, ResSleep. Deborah Mott, steps down from her position of ResMed Operations Director, Asia Pacific, to become Operations Director, ResSleep.

From 1 October 2009, Adrian van Gogh becomes ResMed General Manager leading the company's Australian and New Zealand commercial teams.

ResMed and ResSleep view the deal as a positive step in raising patient experience and compliance through improved patient care throughout Australia.

It's expected that ResSleep will commence operating from 1 October 2009.

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For more information: ResMed Ltd Australia, Phone: +61 (2) 8884-1000



### **About ResMed**

ResMed is a leading manufacturer of medical equipment for the treatment and management of sleep-disordered breathing and other respiratory disorders. We are dedicated to developing innovative products to improve the lives of those who suffer from these conditions and to increasing awareness among patients and healthcare professionals of the potentially serious health consequences of untreated sleep-disordered breathing. For more information on ResMed, visit [www.resmed.com](http://www.resmed.com).